

Annual Report 2019 - 2020



Jubilate Singers Inc

INC1900858 NSW

President's Report

We finished 2019 on a high note with an a cappella group of 16 singing Christmas carols at the Butchers Brew Bar in Dulwich Hill, and the wider choir singing our usual street Christmas Carols in Dulwich Hill to the community.

2020 started well with us commencing Mozart Requiem planned to be performed later in the year with St Matthews Singers, in Tasmania and Dulwich Hill. Unfortunately, by second term COVID 19 restrictions in place stopped our face to face rehearsals.

Thanks to the skills of our Director Joanna Brooke and Accompanist Philip Eames for quickly putting in place online rehearsals to continue the Mozart Requiem and also learn an arrangement by talented Tracey Burjan of The Way You Look Tonight which became our first online recording thanks to the skills and generous giving of time of Paul Burjan.

During the year, our membership has dropped off because some members find it difficult using Zoom or are just not able to continue zooming after days of work zooming. Thankfully, those members that have been able to continue for the time being have kept the choir afloat during this time that has heavily impacted the arts. We look forward to the time when we can all be face to face with everyone again.

I am grateful for the support of the committee during the year who do the many jobs from managing music to valuable input on decision making.

Christine our Vice President stepped in while I was away and unwell despite being busy herself.

Thanks to Deidre, Chris and Stretch who spent time applying for grants and Deidre for writing letters for support and advice around COVID 19. Chris continues to help with IT issues and organise Sticky Tickets for anyone who would like to join us on Zoom.

Well done all members of Jubilate Singers for getting through this challenging time.

Special thanks once again to Jo and Philip who have kept us together.

Cheryl Fowler
President, Jubilate Singers Inc.

Director's Report

Jubilate launched into the second half of 2019 with many exciting projects. This included a performance on the main stage at Dulwich Hill Village Fair, as well as being elected as a feature choir for the second year in a row for ABC's Sing Out Sydney at the Recital Hall. In November we collaborated with Symphonia Jubilate and Warren Central School in a spectacular combined musical performance.

To finish the year off with a cheer, the choir took to the streets of Dulwich Hill for the third year in a row of the Dulwich Hill Street Carols, with a record breaking audience, mobilised through social media and word of mouth. A very special premier performance at the Butchers Brew saw a sold out show and wonderful end to the year.

In 2020, after a short 6 weeks of rehearsing towards a concert of the Mozart Requiem in Sydney and Tasmania, Jubilate decided to take their rehearsals online from April. Since then, the choir has been rehearsing weekly via Zoom. The group have successfully produced a video recording of 'The Way You Look Tonight', an original arrangement by Tracy Burjan.

Joanna Brooke
Director, Jubilate Singers



Treasurer's Report

The Profit and Loss Statement for 2019-2020 shows \$900 more than actual due to expenses for June 2020 being claimed and paid in July 2020.

Yearly membership fees for 2020-2021 were included (absorbed) as part of term payments during the previous financial year (i.e. all members who paid term rehearsal fees). Yearly membership fees for 2021-2022 will be invoiced before 30 June 2021.

The number of active members has declined due to COVID-19 although some members have continued to pay term fees despite not attending.

Expected income for Term 4, 2020 = \$2666

Expected expenses for Term 4, 2020 = \$3000

Bad debts for 2019-2020 = \$60

However, in this current financial year we have written off \$615 in bad debts accrued within the last 365 days leading up to AGM.

Outlook: we have sufficient funds to continue until 30 June 2021 in COVID-19 mode provided our paid member numbers do not decline further.

Please refer to the attached Balance Sheet, Profit and Loss Statement and Cashflow Statement.

Jonathan Fowler
Treasurer, Jubilate Singers Inc.

ACCOUNT BALANCES

Date	30/07/2019	18/04/2020	30/06/2020	27/10/2020
Cash in Hand	\$211.00	\$211.00	\$211.00	\$211.00
Cash at Bank	\$821.05	\$3710.74	\$4,642.55	\$3,689.20

BUDGET 2020 - 2021

	Budget Estimate 2019-2020	EOFY 2019-2020	Budget Estimate 2020-2021
Income			
Direct Public Support	0.00	100.00	0.00
Donations and grants	0.00	1.01	0.00
Membership Fees	0.00	9.00	40.00
Misc Revenue	0.00	504.00	800.00
Performances	1,600.00	900.00	500.00
Rehearsal fees	16,000.00	16,530.95	10,664.00
Waived fees	0.00	-6.00	0.00
Total	17,600.00	18,038.96	12,004.00
Expenses			
Bad Debt Expense Account	0.00	60.00	0.00
GST (on merchant fees)	0.00	19.16	20.00
Incorporation Expenses	0.00	47.00	47.00
Insurance	400.00	235.00	250.00
Internet expenses	40.00	324.30	350.00
Membership and Subscription Fees	90.00	95.00	100.00
Merchant Account fees	249.60	192.23	200.00
Office Supplies	50.00	5.00	50.00
Professional Fees	13,200.00	11,370.00	12,000.00
Sheet music and photocopying	1,400.00	706.50	800.00
Utilities	200.00	100.00	200.00
Workshop weekend	600.00	0.00	0.00
Total	16,229.60	13,154.19	14,017.00
Total Over / Under	1,370.40	4,884.77	-2,013.00

Balance Sheet

Jubilate Singers Inc

As of Jun 30, 2020



ACCOUNTS	Jun 30, 2020
Assets	
Cash and Bank	
Cash on Hand	\$211.00
CBA Society Cheque Account	\$4,642.55
Total Cash and Bank	\$4,853.55
Other Current Assets	
Accounts Receivable	\$1,218.00
Total Other Current Assets	\$1,218.00
Long-term Assets	
Total Long-term Assets	\$0.00
Total Assets	\$6,071.55
Liabilities	
Current Liabilities	
Accounts Payable	\$46.18
Total Current Liabilities	\$46.18
Long-term Liabilities	
Total Long-term Liabilities	\$0.00
Total Liabilities	\$46.18

Equity	
Retained Earnings	
Profit for all prior years	-\$170.75
Profit between Jul 1, 2019 and Jun 30, 2020	\$4,884.77
Owner's Equity	\$1,311.35
Total Retained Earnings	\$6,025.37
Total Equity	\$6,025.37

Profit and Loss

Jubilate Singers Inc

Date Range: Jul 01, 2019 to Jun 30, 2020



**Jul 01, 2019
to Jun 30, 2020**

ACCOUNTS

Income	
Direct Public Support – Individual Contributions	\$100.00
Donations and Grants	\$1.01
Membership Fees	\$9.00
Miscellaneous Revenue	\$504.00
Performances	\$900.00
Rehearsal Fees	\$16,530.95
Waived Fees	-\$6.00
Total Income	\$18,038.96

Total Cost of Goods Sold	\$0.00
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Gross Profit	\$18,038.96
As a percentage of Total Income	100.00%

Operating Expenses	
Bad Debt Expense Account	\$60.00
GST	\$19.16
Incorporation Expenses	\$47.00
Insurance	\$235.00
Internet Expenses	\$324.30
Membership and Subscription Fees	\$95.00

Operating Expenses	
Merchant Account Fees	\$192.23
Office Supplies	\$5.00
Professional Fees	\$11,370.00
Sheet music and photocopying	\$706.50
Utilities	\$100.00
Total Operating Expenses	\$13,154.19

Net Profit	\$4,884.77
As a percentage of Total Income	27.08%

Cash Flow

Jubilate Singers Inc

Date Range: Jul 01, 2019 to Jun 30, 2020



CASH INFLOW AND OUTFLOW		Jul 01, 2019 to Jun 30, 2020
Operating Activities		
Sales		\$16,609.57
Purchases		-\$12,896.62
Net Cash from Operating Activities		\$3,712.95
Investing Activities		
Net Cash from Investing Activities		\$0.00
Financing Activities		
Net Cash from Financing Activities		\$0.00

OVERVIEW

Starting Balance	\$1,140.60 As of 2019-07-01
Gross Cash Inflow	\$16,862.96
Gross Cash Outflow	\$13,150.01
Net Cash Change	\$3,712.95
Ending Balance	\$4,853.55 As of 2020-06-30